

# Dragon® Medical

Speech-enable the practice's EMR for faster, more efficient and profitable clinical documentation

## Dragon® Medical 10: Accelerate EMR Adoption in Practices

### CHALLENGE:

How can clinicians spend less time typing or clicking inside their EMR?

### SOLUTION:

By using Dragon Medical, clinicians can efficiently navigate and dictate medical decision-making and treatment plans directly into a patient's electronic record.

Dragon Medical helps clinicians in mid-sized practices provide more efficient, profitable and higher quality care.

Dragon Medical is designed and priced especially for practices.

Dragon Medical is up to 99% accurate out-of-the-box, and includes medical vocabularies covering nearly 80 medical specialties and subspecialties. Dragon Medical allows physicians to dictate in their own words, generating "once and done" documentation which they can dictate, edit and review in succession. Clinicians further accelerate dictation by using macros to re-use frequently dictated text. This approach dramatically reduces the time physicians spend documenting care.

Dragon Medical supports HIPAA patient confidentiality guidelines, critical requirements for all practices.

Dragon Medical lets clinicians use their own words to dictate progress notes, prescribe medication and access test results so they readily embrace EMR systems and dramatically accelerate EMR adoption.

### Key Benefits

- Dictate faster and more accurately than ever before
- Dictate anywhere in your EMR
- Accelerate clinician adoption of EMR systems
- Eliminate transcription costs
- Spend more time with patients
- Dictate in clinician's own words
- Support higher level of reimbursement and reduce denials
- Improve clinician satisfaction

### Key Features

- **More Accurate Than Ever.** 20% more accurate than Dragon NaturallySpeaking Medical 9—and over 38% more accurate than Dragon Professional 10 when used in clinical settings.
- **EMR Support.** Navigate and dictate inside EMR software; History of Present Illness, Review of Systems, Assessment and Plan.
- **Medical Vocabularies.** Covers nearly 80 specialties and subspecialties. Dictate with confidence using your specialty's vocabulary.
- **Regional Accent Support.** Accented speakers get higher out-of-the-box recognition with advanced adaptation techniques and accent-specific acoustic models.
- **Supports HIPAA Regulations.** Protect patient confidentiality by securely storing speech files.
- **Hidden Mode.** Dictate anywhere in the EMR, eliminating navigation between EMR screens and the notes window.
- **Dragon Templates with Voice Fields.** Automate form filling applications by adding fields in dictation templates.
- **Medical Formatting Rules.** Expands abbreviations and follows capitalization rules. "HPI" can appear as either "History of Present Illness", "history of present illness", or "HPI."
- **PowerMic™ Ready.** Program buttons to run any function or user voice command.
- **MyCommands.** Personal voice commands appear in Command browser for faster use.

Dragon Medical 10 lets physicians navigate any Windows®- or Citrix®-based EMR system using voice commands—*three times faster than most people can type or click with a mouse.*

### Dragon Medical 10 Gives Physician Practices The Power To Achieve Maximum Efficiency

Dragon Medical 10 lets clinicians dictate faster and more accurately than ever before. Dragon Medical is 20% more accurate before enrollment than Dragon Medical 9, which means clinicians will save time dictating and spend little or no time correcting dictation. Dragon Medical offers virtually instant response time, saving clinicians valuable minutes in their day—no more waiting for transcribed reports or typing into the EMR.

- **Dictate anywhere in the EMR.** Dragon Medical allows clinicians to dictate anywhere in an EMR system, while reviewing Lab Tests, Patient History, or Current Medications. Clinicians no longer have to click back and forth between information they’re reviewing and the dictation window. They dictate, while reviewing information, into Hidden Mode, which allows the physician to place the dictation directly where he or she wishes.
- **Accelerate clinician adoption and acceptance of EMR systems.** Dragon Medical reduces the time spent documenting care in an EMR using speech-driven navigation and narrative dictation.

### With Dragon Medical 10, Practices Can Deliver Higher Quality Care

Clinicians receive a host of key advantages with Dragon Medical 10 compared to Dragon NaturallySpeaking Medical 9 or Dragon NaturallySpeaking 10 non-medical solutions:

- **Spend more time with patients.** Increased accuracy means fewer errors to correct, which lets clinicians spend more time with patients, improving both quality of care and patient satisfaction.
- **Dictate in their own words.** Dragon Medical’s free-text dictation capability supports more detailed History of Present Illness, more flexible Review of Systems, and more descriptive Assessment and Plan—the “medical decision-making” aspects of the note—which give referring clinicians and ancillary providers a clearer and more detailed patient assessment and prognosis.
- **Secure patient information.** Only Dragon Medical supports HIPAA compliance guidelines to protect patient security and confidentiality.
- **Improve clinician satisfaction.** Clinicians who use Dragon Medical report that it significantly improves their enjoyment of practicing medicine. By allowing them to use their time more effectively, and getting them home in time for dinner, clinician quality of life improves.

“Our decision to integrate Dragon Medical with our NextGen® EMR system was the right one...Now, 69 providers create and edit patient reports in one sitting through free-form dictation. Report turnaround times have gone from up to three weeks to minutes. Accuracy rates top 98%...we saved \$415,000 on transcription alone in the first year. The payback on our Dragon investment took only six weeks...”

– Douglas Golding, MD  
 Medical Director and Chief Medical  
 Informatics Officer  
 Lifetime Health Medical Group  
 Buffalo and Rochester, New York

## Dragon Medical 10 Yields Cost-Savings and Profitability

Providers enjoy significant cost reductions when they move from typing, handwriting or transcription—or upgrade to Dragon Medical 10 from previous medical versions or non-medical solutions:

- ❑ **Reduce the cost of documentation.** Eliminate transcription by speech-enabling the EMR, freeing up resources to focus more on patients to help practice efficiency. Healthcare organizations that are using Dragon Medical 10 today are significantly lowering their transcription costs by hundreds of thousands—or even millions of dollars—annually.
- ❑ **Support higher quality and more complete documentation.** Using Dragon Medical results in higher levels of reimbursement than notes built by “point and click” EMR templates.
- ❑ **Reduce denials.** More complete, accurate documentation improves coding effectiveness and provides richer detail per patient, giving physicians greater confidence to code at higher levels than with an EMR system alone.
- ❑ **Increase practice volume.** Faster, more accurate response reduces time spent on documentation, allowing clinicians to see more patients and increase practice revenue and profitability.

## Dragon Medical is the Right Choice for Practicing Clinicians

Dragon Medical is by far the #1 speech recognition solution in healthcare today. Dragon Medical technology is used by over 80,000 clinicians in the U.S. to document clinical records and dictate correspondence, making it the most widely used speech recognition solution for providers. Clinicians use it with EMR systems such as **Allscripts®**, **Epic®**, **GE®**, **NextGen®**, **Cerner®**, **eClinicalWorks®**, **Eclipsys®** and dozens more Windows®-based EMR software.

Dragon NaturallySpeaking Medical 9 was named **Best in KLAS\*** in the 2007 rankings for #1 in Physician Practice Software category for front-end speech recognition—far outdistancing the competition.



- ❑ **Based on laboratory testing, Dragon Medical is over 38% more accurate than Dragon NaturallySpeaking Professional or Dragon NaturallySpeaking Preferred in clinical settings.**
- ❑ **Even rarely used medical terms appear in Dragon Medical the first time clinicians say them. No need to add or train words with Dragon Medical.**

Whether the physician’s country of origin is India, China, Pakistan, England, the U.S., or Australia, Dragon Medical recognizes his or her speech patterns—it’s heard them before.

\* KLAS ([www.healthcomputing.com](http://www.healthcomputing.com)) is a leading research organization which reports the performance of healthcare information technology (HIT) and services vendors.

**Dragon Medical is the right solution for your clinical setting, as compared to non-medical Dragon offerings.**

Features	Dragon Medical 10	Other Speech Recognition Software
Comprehensive Medical Vocabulary Library	✓	No
EMR Support	✓	No
HIPAA Supportive	✓	No
Hidden Mode	✓	No
DragonTemplates	✓	✓
Medical Formatting Rules	✓	No
Improved Auto-Transcription	✓	No
Correction-Only Profile	✓	No
PowerMic Ready	✓	No
MyCommands Window	✓	No
Improved Enterprise Security Features	✓	No

## Dictaphone Healthcare Solutions

- **RadPort™ for Radiology**—A secure, web-based decision support application for appropriate diagnostic image order entry that satisfies pre-certification requirements.
- **RadWhere™ for Radiology**—A data-driven, front-end structured speech recognition reporting application designed for multi-site workflow orchestration.
- **RadCube™ for Radiology**—A comprehensive, yet flexible, data warehouse for multidimensional business analysis and visualization.
- **Dragon® Medical**—A front-end real-time speech recognition program that works with virtually any Windows®-based EMR system for efficient report completion, and easy navigation and adoption of the EMR.
- **Enterprise Workstation®**—A front-end browser-based solution that offers physicians flexible input and editing options, to reduce report turnaround time and the costs associated with transcription.
- **Enterprise Express® Products**—Dictation, transcription and back-end speech recognition solutions that offer some of the most sophisticated technology and advanced editing capabilities. EXSpeech® is a key option, which recognizes physicians' dictation and routes it to a transcriptionist for final editing.
- **eScription**—An intelligent speech recognition platform that turns clinician dictation into formatted draft documents that medical transcriptionists—whether in-house or outsourced—can quickly review and edit, often doubling productivity.
- **PowerScribe® for Radiology**—A web-based speech recognition solution that can help radiology departments significantly reduce report turnaround time and lower transcription costs by as much as 75%-100% a year.
- **PowerScribe® for Pathology**—A web-enabled workstation designed with special pathology-specific features for efficient hands-free reporting—from gross description through electronic signature.
- **Veriphy™**—A critical test results management solution that enhances patient care, increases physician productivity, improves risk management and automates compliance.



© 2008 Nuance Communications, Inc. All rights reserved. Nuance, the Nuance logo, Dictaphone, the Dictaphone logo, Commissure, RadWhere, RadCube, RadPort, Vocada, Veriphy, PowerScribe, PowerMic, iChart, EXSpeech, Enterprise Workstation, Enterprise Express, eScription, Dragon, DragonBar, and NaturallySpeaking are trademarks and/or registered trademarks of Nuance Communications, Inc., and/or its subsidiaries in the United States and/or other countries. All other trademarks are properties of their respective owners.

## Dragon Compatible with Windows-Based EMRs

Dragon Medical 10 works with hundreds of EMR applications including the following:

- Allscripts® TouchWorks® / Healthmatics® ■ Cerner Millennium®
- DoD AHLTA ■ DoD Essentris ■ eClinicalWorks™ ■ Eclipsys®
- Sunrise Clinical Manager™ ■ Epic EpicCare® ■ Epic Hyperspace
- GE® Centricity ■ McKesson® Practice Partner ■ Misys® EMR
- NextGen® EMR ■ McKesson® Horizon ■ Meditech
- Sage® Intergy ■ Siemens® Soarian ■ Veterans Admin CPRS

## About Dictaphone Healthcare Solutions

Dictaphone Healthcare Solutions is a division of Nuance Communications, a leading provider of speech and imaging solutions. Dictaphone Healthcare Solutions provides the most comprehensive family of speech-driven clinical documentation and communication solutions. Nuance's Dictaphone Healthcare Solutions orchestrate and optimize clinical workflow, reduce transcription expense, raise standards of care via more thorough documentation, deliver results rapidly to meet patient safety guidelines, and heighten clinician satisfaction by making EMR systems easy to use. Our solutions accelerate the adoption of clinical information systems, so provider organizations can maximize the return from their IT investments.

## Let Us Be Your Partner

Let us help you achieve your vision of computer-based clinical documentation and communication created at the point of care.

To learn more about how Dictaphone can help you improve financial performance, raise the quality of care, and increase clinician satisfaction, please contact us at **866-748-9537** or visit [www.nuance.com/dictaphone](http://www.nuance.com/dictaphone).

GSA Schedule #GS-35F-0295-M